Differentiating Your Business with Technology

Driving Business Innovation

Strategic technological solutions to accelerate your business.

The Impact of Technology on Business

As information technology advances and becomes increasingly essential in the business world, new challenges have emerged — IT Business Alignment.

The catapulted challenge affects businesses all over the world. Companies face an increasing need to respond quickly and competently whilst being agile with management. It is apparent to say, IT shouldn't be subservient and there has never been a more timely opportunity to explore the possibilities of empowering your business through technology.

S&I is established specifically to equip companies with the needed technology to effectively adapt to current market dynamics and sustain competitiveness. Leveraging on technological experts and the latest technology, S&I delivers strategic business and IT convergence for both long-term growth and immediate business plans.

Transforming Your Organisation

Propel enterprise growth through integrated technologies, processes, information and ideas.

Achieve optimisation

Improving your server, storage and network for competent business-IT alignment assures security, accuracy of information and keeps regulators afield. This can dramatically reduce cost of innovation by driving growth and operational efficiency.

Attain certainty

Professional and managed services can be attained with careful IT planning that empowers a business and its employees to maintain competitiveness and performance in the market. Thereby, increasing sustainability and opportunities to achieve business goals.

Adopt best practices

Implementing powerful business applications gives real-time access to analysis and information that help organisations identify, develop, and exploit the enterprise's resources in order to drive greater effectiveness and efficiency.

Advocate creativity

Advanced technologies create flexible technology and greater use of configurable solutions that inspires creative collaborations essential for enhancing business agility and increasing success of innovation to create greater market differentiation.

Company Profile

S&I is an IT-consulting, business solutions and services company that helps companies leverage on technology to drive operational and strategic business success.

Established in 1998 with a current strength of over hundred employees in Singapore, Malaysia and Thailand, our alliances have grown to include many leading technology partners and an especially cohesive partnership with IBM and Oracle among others, to provide the best business solutions to as many as five hundred large enterprise customers around Asia Pacific.

With proven experience and domain expertise, S&I serves a client base of leaders in their respective fields. We keep their mission-critical applications available, optimise IT infrastructure resources to achieve real-time information access, while meeting security and governance requirements. We stay involved from design to execution and management. Extended help such as helpdesk support and training services are also offered to help companies keep up to speed and improve as an organisation.

The matter of our business is to add superior value to our clients' business through business-IT transformation in order to accelerate their business performance.

Demonstrating Dedication and Excellence

S&I remains the preferred choice for many leading enterprises.

Understanding our customers' business challenges

Our diverse range of experience and expertise in complex projects empowers us to build reliable and comprehensive solutions tailored to specific businesses.

Proven track record in project management

S&I has garnered a consistent track record of successful projects and high customer satisfaction through the years of project implementation around Asia Pacific. We continue to deliver service excellence in all aspects.

Strong partnerships with technology leaders

Strong partnerships with world leading, best-of-breed technology & software companies fuel our reputation of delivery.

Close working partnerships with customers

Constant innovation is required to continually value-add companies. Having forged close working partnerships with our customers, backed by our domain knowledge and expertise, we continue to deliver solutions that rise to the challenge of today's increasingly competitive environment.

Valuing employee and customer satisfaction

More important than immediate economic returns, is building valued relationships that focus on increasing both employee and customer's satisfaction. They remain our priority and provide inspiration that drives S&I as an award-winning enterprise.

Deploying Effective IT Infrastructure

Optimised Business Performance

S&I understands the changing trends of a dynamic market and offer IT Infrastructure consultation with solutions best aligned to a company's IT operations, business processes, and organisation. We enable companies to harness the benefits of IT to its optimum to increase performance, improve productivity, ensure competitive advantage and constant growth in order to open new market channels.

Innovating Scalable Business Applications

Powerful Business Experiences

S&I provides Enterprise Solutions consultation to assure real-time business visibility, streamlined business operations and enhanced business collaboration. Our experienced consultants are backed by proven methodologies for successful implementations, rapid deployment, excellent user experience and reliable solutions that will support your business objectives.

Value-Adding Support and Services

Effective System Management

S&I deploys dedicated Managed & Professional Services Team to manage your IT operations so that you can focus on real business. Our technology expertise and experiences assures that we are involved from design to execution, to maintenance and support of complex platforms and systems. We provide time efficient solutions that effectively manage critical IT functions, resources and technology to enable optimum system performance that supports your business processes.

The Measure of Our Success

Our cohesive partner ecosystem with selected world-class organisations strengthens our portfolio in software application, infrastructure and IT-consulting services. Leveraging on their complementary capabilities and the latest technology allows us to add superior value to our clients' businesses and exceed their expectations.

Client Successes
- S&I has served more than 50% of Singapore Top 1000 companies to date.
- Recognised as a regional player, S&I has deployed over 9000 IT projects across the region since its inception.

Corporate Achievements
- Enterprise 50 Award for five consecutive years (2003 – 2007)
- Singapore 1000/SME 500 Awards (2009) – Sales/Turnover Excellence Award
- SME Growth Excellence Recognition (2007) in Sales/Turnover, Net Profit and Top Internationalising SMEs
- Singapore's top Small & Medium Enterprise (SME500) positions ranked by financial performance for eight consecutive years (2002 – 2009)

Recognition from Key Partners
- Oracle-on-Oracle Partner of the Year-Cross Line-of-Business (2012)
- Oracle Partner of the Year for seven years (2006 – 2012)
- Top Performing IBM Business Partner for System i for 13 years (1997 – 2009)
- IBM Asia Pacific Business Partner Excellence Award for two years (1998 and 2007)
- IBM ASEAN/SA Top Business Partner for Servers for three years (1998, 2002 and 2006)

Financial Services and Insurance Industry Accolades
- Top Performing Business Partner for IBM Systems & Technology Group for Financial Service Sector (2009)
- Oracle Industry Partner of the Year for Financial Industry (2010)

Framework of Sucessful Executions

Delivery Framework

S&I adopts a comprehensive set of methodologies and processes that help make critical business improvements. Our experience in this arena has delivered successful executions of complex projects across the industry.

Process

Define	Design	Execute	Support	Optimize
Identify Needs	**Architect Solution**	**Deploy Solution**	**Facilitate Stability**	**Optimize Process**
• Determine requirements	• Map requirements	• Adopt Best practices	• Maintenance	• Review efficiency & effectiveness
• Specification analysis	• Develop solution blueprint	• Implementation & integration	• Helpdesk	• Continuous improvement
• Professional consulting	• Approve & sign off	• Verification & validation	• Knowledge transfer	• Change management

Industry's Best Practices

Industry Expertise

Project Management & ITIL Framework

Benefits

Increase of Return on Investment (ROI)

Reduce Total Cost of Ownership (TCO)

Improve Compliance & Corporate Governance

Making Critical Improvements

Increase of Return on Investment (ROI)

Aligning your business with IT for productive, efficient business processes and customer satisfaction will help increase ROI.

Reduce Total Cost of Ownership (TCO)

Reduced TCO leads to an increase in total economic value of an investment. TCO visibility also gives accountability to incurred hidden costs and paints the picture of long-term profitability.

Improve Compliance & Corporate Governance

IT transformation automates your business processes for internal compliance and ease of corporate governance. It increases accountability and reduces institutional risk, allowing business think-tanks to explore new possibilities.

Connecting People Empowering Business

S&I is an IT-consulting, business solutions and service company established in 1998 that serves over five hundred large enterprises around Asia Pacific. The matter of our business is to create new business experiences through greater external and internal differentiation, and domain knowledge in end-to-end solutions. We stay involved from design to execution and management to help simplify integrated technological framework and systems so that your business can automate and accelerate at unprecedented speed.

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